

## MEDIATION ROAD MAP

1. Understand and agree about the process
2. Commit to being responsible for the outcome
3. Identify your goals for self and other
4. Gather the information necessary to make fully-informed decisions
5. Make sure each person is comfortable with the information and determine what to do if more information or explanation is needed
6. Identify possible solutions and reality-test them (identify first, evaluate later)
7. Agree on the role of the law (when and how to bring it in, if at all)
8. Negotiate and choose a mutually acceptable solution (interest-based negotiations as opposed to “marketplace” negotiations) – reality test it
9. Draft an agreement and have it reviewed by consulting attorneys
10. Submit agreement with necessary paperwork and obtain the judgment